

Custom blend security

QOMPLX tailors protection for small manufacturer

1.

With a small IT staff and significant IT assets to secure, one North American beverage manufacturer knew they'd need a cybersecurity solution that would increase their defenses without driving up costs.

2.

For less than the cost of one full-time cybersecurity employee, QOMPLX watches 24x7 for any signs of malicious activity across the client's entire identity infrastructure.

Challenge

Sixty percent of businesses that suffer a data breach close within six months. Why? The cost to repair the breach plus the loss in customers is catastrophic.¹

One QOMPLX client, a North American-based manufacturer, knew it needed to avoid such a disaster.

- The client worried that unauthorized access to user information might negatively affect its reputation
- The client was concerned about ransomware attacks and data leaks
- The client had limited IT resources

With a small IT staff, 40 Domain Controllers, and numerous member servers to secure, the client also knew they'd need a solution that would increase their defenses without driving up costs, so they contacted QOMPLX.

INDUSTRY:	Manufacturing
HEADQUARTERS:	North America
EMPLOYEES:	100
OFFICES:	North America
SELECT SERVICES:	<ul style="list-style-type: none">■ Agriculture■ Manufacturing■ Bottling
ANNUAL REVENUE:	USD Millions

1. Koulopoulos, T. "60 percent of companies...". Inc.com <https://bit.ly/3571MY6>

Solution

To rapidly improve security, the client installed QOMPLX's Privilege Assurance and Identity Assurance software to provide real-time protection from Golden Ticket attacks, Silver Ticket attacks, and many of the most catastrophic cyber-attack types.

Then, the client purchased QOMPLX's Managed Assurance service to monitor and triage security alerts flagged by their security program. The client has expanded its relationship with QOMPLX to include VCISO services to advise on uplifts to its security program.

For less than the cost of one full-time qualified cybersecurity employee, QOMPLX watches 24×7 for any signs of malicious activity across the client's entire identity infrastructure.

Impact

With QOMPLX, the client is able to focus on its core business and not worry about potential threats to identify and authenticate.

The client is able to protect their servers from attacks without overspending and, if a cybersecurity incident occurs, QOMPLX will capture it, notify the firm immediately, and help investigate it.

Confidence in identity was central to their own Zero Trust strategy — QOMPLX was the key enabler.

For less than the cost of one full-time cybersecurity employee, QOMPLX watches 24×7 for any signs of malicious activity across the client's entire identity infrastructure

Why QOMPLX®

QOMPLX is the cloud-native leader in risk analytics. We help organizations around the world make intelligent business decisions and better manage risk through our advanced, proprietary risk cloud. We are the leaders at rapidly ingesting, transforming, and contextualizing large, complex, and disparate data sources through our data factory in order to help organizations better quantify, model, and predict risk in areas including cybersecurity, insurance, and finance. For more information, visit qomplx.com and follow us [@QOMPLX](https://twitter.com/QOMPLX).